

| Rank | Company name Address Tel./Fax E-mail Web page | Revenue from training courses (mln zł) | Total revenue (mln zł) | Number of graduates | Courses | | | | | | | Training: Open / Closed / Lectures | Cooperation with schools, companies, institutions | Selected clients | Number of trainers / Full-time employees / Year founded | Top local executive / Title |
|--------------------|--|--|------------------------|-------------------------|---|--|---|--|-------------------------------|--|-------------------|--|---|--------------------|---|-----------------------------|
| | | | | | Finance and accounting / Corporate management / HR management / Stress management | Marketing / Law / Advertising / Computer usage | Negotiations / Sales / Presentations / Leadership | Project management / Customer service / PR | Team building / Assertiveness | Other | | | | | | |
| 2009 / 2008 / 2007 | | | | | | | | | | | | | | | | |
| 19 | Międzynarodowa Szkoła Bankowości i Finansów Sp. z o.o. ul. Koszarowa 6, 40-068 Katowice 32 251-7823/32 251-7823 msbf@isbfkatowice.pl, www.isbfkatowice.pl | 2.7 2.1 2.1 | 2.8 2.2 2.2 | 2,992 4,296 4,315 | ✓ ✓ ✓ | ✓ ✓ - | ✓ ✓ ✓ | ✓ ✓ - | ✓ ✓ - | Banking Academy; counterfeit recognition; financial and credit analysis; money laundering countermeasures; investment capital analysis | ✓ ✓ ✓ | European Bank Training Network; HEE Association Franco-Polonoise pour les Hautes Etudes Européennes; Markets International | Getin Noble Bank; Bank Pekao; Bank Gospodarstwa Krajowego; Polska Telefonia Cyfrowa; Regionalne Centrum Polityki Społecznej w Łodzi | 200 18 1991 | Aleksandra Rost President/ General Director | |
| 20 | Doradca Consultants Ltd. Sp. z o.o. ul. Wolności 18A, 81-327 Gdynia 58 621-0331/58 621-9927 office@doradca.com.pl, www.doradca.com.pl | 2.6 2.3 2.4 | 5.1 5.6 11.6 | 1,296 1,276 940 | ✓ ✓ - | ✓ ✓ - | ✓ ✓ - | ✓ ✓ - | ✓ - | Quality management; environmental management; health and safety at work; food safety management; project management using e-learning | ✓ ✓ - | Huthwaite International; Jeff Monk Training; STS Sauter Training and Simulation | Telekomunikacja Polska; Gdańsk University of Technology; Siemens | 20 45 1985 | Jarosław Zysnarski President | |
| 20 | ProFirma Sp. z o.o. ul. Podolska 21, 81-321 Gdynia 22 314-7183/22 314-7184 warszawa@profirma.pl, www.profirma.pl | 2.6 1.9 1.6 | 4.3 4.9 3.9 | 6,000 4,500 2,000 | - ✓ ✓ | ✓ ✓ - | ✓ ✓ - | - ✓ - | ✓ ✓ - | Emotional intelligence; motivation; decision making; influencing | ✓ ✓ ✓ | The Leon Koźmiński Academy; Gdańsk University of Technology | The Chancellery of the Prime Minister; Warsaw City Hall; PZU Group; Mazowiecka Spółka Gazownictwa; Nycomed | 30 10 2000 | Jarosław Chybiński Co-owner | |
| 22 | Stowarzyszenie ds. Badań Pracy i Organizacji Przedsiębiorstwa REFA Wielkopolska ul. Rubież 46 C3, 61-612 Poznań 61 827-9410/61 827-9411 biuro@refa.poznan.pl, www.refa.poznan.pl | 2.3 1.2 2.3 | 2.3 1.2 2.3 | 519 261 868 | ✓ ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | Work process management; managing work time; production planning and controlling; cost calculation; quality management | ✓ ✓ - | REFA Bundesverband; Transferzentrum für Neurowissenschaften und Lernen; Fraunhofer IPA | WND | 57 14 1995 | Beata Nowaczyk President | |
| 23 | Training Partners Sp. z o.o. ul. Jasnogórska 9, 44-100 Gliwice 32 332-7430/32 332-7431 trenerzy@trenerzy.pl, www.trenerzy.pl | 2.2 3.5 3.0 | 2.2 3.5 3.0 | 4,010 7,300 6,330 | - - ✓ | - - - | ✓ ✓ - | ✓ ✓ - | ✓ ✓ - | Transactional analysis; motivation; delegation; emotional intelligence; train the trainer | - ✓ - | WND | ArcelorMittal; Vattenfall Distribution Poland; Boehringer Ingelheim; Cersanit; Cadbury Wedel | 18 11 2002 | Jan Mądry President | |
| 24 | Moderator s.c. ul. Stabłowicka 7A, 54-058 Wrocław 71 354-2234/71 787-4583 moderator@moderator.wroc.pl www.moderator.wroc.pl | 1.8 2.0 2.0 | 1.8 2.0 2.0 | 1,700 1,900 2,000 | ✓ - - | - - - | ✓ - - | ✓ - - | ✓ - - | Coaches and coaching school | ✓ ✓ - | WND | Toyota Motor Manufacturing Poland; Volvo Polska; Real (Grupa Metro); Play; Santander Consumer Bank | 10 2 1999 | Tomasz Witkowski; Sławomir Jarmuż Co-owners | |
| 25 | Communication One Consulting Sp. z o.o. ul. Marynarska 11, 02-674 Warsaw 22 444-0433/22 444-0400 info@commone.pl, www.commone.pl | 1.7 1.3 WND | 1.7 1.3 10.9 | 8,080 4,100 4,500 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | Call center training – manager and operational personnel | ✓ ✓ - | WND | Lux Med; Call Center Poland; Arval Service Lease Polska; Neste Polska; Contactpoint | 25 7 2001 | Marzena Sawicka Managing Director | |
| 26 | Lauren Peso Polska SA ul. Dąbrowskiego 48, 41-500 Chorzów 801-009-517/32 445-0500 biuro@laurenpeso.pl, www.laurenpeso.pl | 1.6 1.2 0.8 | 1.6 1.2 0.8 | 5,500 4,000 1,700 | ✓ ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ ✓ | ✓ ✓ ✓ | Manager meeting; trade negotiations; project management | ✓ ✓ ✓ | WND | Zelmer; Alima Gerber; Royal Canin; Alima; Tarczyński | 25 11 2006 | Kamil Kita Co-owner | |
| 27 | Coaching Center ul. Narbutta 5/1, 02-564 Warsaw 22 848-0551/22 646-2046 coaching@coachingcenter.pl www.coachingcenter.pl | 1.5 WND WND | WND WND WND | WND WND WND | - - - | - - - | - - - | - - - | - - - | Coaching | ✓ ✓ ✓ | Accreditation International Coach Federation | WND | 20 6 2000 | Paweł Sopkowski Managing Partner | |
| 28 | SYNTEZA (Szkolenia-Konsulting) ul. Moniuszki 26A, 41-902 Bytom 32 281-6231/32 281-2852 szkolenia@synteza.pl, www.synteza.pl | 1.2 0.9 WND | 1.5 WND WND | 1027 WND WND | ✓ - ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | Internal control; claim service; innovative thinking | ✓ ✓ - | WND | WND | 37 3 1993 | Adam Piłarczyk Director | |
| 28 | ITS Education Sp. z o.o. (Midwest ITSE) ul. Zeusa 81, 01-497 Warsaw 22 638-0986/22 638-0878 midwest@midwest.pl; kontakt@midwest.pl, www.midwest.pl | 1.2 1.5 2.0 | 1.2 1.5 WND | 870 1,000 1,350 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | E-marketing; e-PR; media training; assessment/development center; recruitment and employee valuation | ✓ ✓ ✓ | WND | BNP Paribas Fortis Bank; Publicis; Nowa Era; Starcom; Presspublica | WND 7 1996 | Kamila Brzost Managing Director | |
| 30 | MPM Productivity Management Sp. z o.o. Os. Na Murawie 13/2A, 61-655 Poznań 61 820-9266/ 61 820-9464 biuro@mpm24.com, www.mpm24.com | 1.2 2.1 1.7 | 1.2 2.1 1.7 | 720 1,500 1,350 | - - - | - - - | - - - | - - - | - - - | Production and logistics; CPIM according to APICS standards (Production and Supply Management Certification); lean manufacturing; traffic management TPM; purchasing management; forecasting | ✓ ✓ - | APICS; IPICS | Philips Polska; Henkel Polska; Eaton Truck Components; Coca Cola; HBC Polska; Dell Products | 7 6 1998 | Agata Buszczak-Męcina President/Sales Director | |
| 31 | Megalit Instytut Szkoleń ul. Ulanów 46/20, 31-455 Kraków 12 413-7679 marek.skala@megalit.pl, www.megalit.pl | 1.1 1.4 WND | 1.1 1.4 0.7 | 1,500 1,800 2,500 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | - | WND WND WND | WND | PTC; Alior; Nestle Polska; Cersanit; DGA | 15 2 1990 | Marek Skala Owner | |
| 32 | Certus Centrum Szkolenia i Doradztwa Sp. z o.o. ul. Dobrowoja 11, 04-003 Warsaw 22 870-7001/22 870-7002 certus@szkoleniacertus.com.pl www.szkoleniacertus.com.pl | 1.0 1.1 1.1 | 1.0 1.1 1.1 | 890 995 980 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | - | ✓ ✓ - | WND | Sejm of the Republic of Poland; Sonoco; UPC Polska; Wolters Kluwer; Raiffeisen Bank | 15 5 1999 | Piotr Wiśniewski President | |
| 33 | Instytut Rozwoju Kadr ul. Lendziona 16/17, 80-264 Gdańsk 58 346-1400/58 346-1400 biuro@irk.com.pl, www.irk.com.pl | 0.5 WND WND | 0.8 WND WND | 521 445 321 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | - | ✓ ✓ - | SPW | DGA; WUP; GFP | 12 3 2003 | Małgorzata Tobiszewska Owner | |
| 33 | The Protocol School of Poland ul. Grottegera 5/8, 00-785 Warsaw 604-497-559/22 841-2371 protocol@protocol.pl, www.protocol.pl | 0.5 0.6 WND | 0.5 WND WND | WND WND WND | - - - | - - - | - - - | - - - | - - - | Diplomatic protocol; business etiquette; public performance in English; art of correspondence | - ✓ ✓ | The Protocol School of Washington | ING Bank Śląski; Polska Telefonia Cyfrowa; Jupol-Car Poland AVIS; The Leon Koźmiński Academy; Pepsi-Cola General Bottlers Poland | 4 1 1999 | Irena Kamińska-Radomska Owner | |
| 35 | Grupa Tempo s.c. ul. Górnyc Wiałów 16, 44-100 Gliwice 32 335-3232/32 331-7525 biuro@grupatempo.pl www.grupatempo.pl | 0.2 0.5 0.5 | 1.0 1.7 1.8 | 70 WND WND | - - - | ✓ - - | ✓ - - | ✓ - - | ✓ - - | Motivation of subordinates; change management; recruitment; competencies; employee evaluation; sales in crisis | - ✓ ✓ | WSB-NLU Nowy Sącz; Economic Academy in Katowice; VisionConsultingGroup | Ernst & Young; Vattenfall Business Services Poland; Vattenfall Distribution Poland; Carlsberg Polska | 20 12 2002 | Agnieszka Bonus Partner | |
| NR | BEAVER Doradztwo Personalne ul. Piwna 3, 91-003 Łódź 42 630-2250/42 632-5634 szkolenia@beaver.com.pl www.beaver.com.pl | WND WND WND | WND WND WND | WND WND WND | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | ABC management for supervisors of production groups; employee recruitment and selection; coaching skill development; modern business correspondence | - ✓ - | University of Łódź | DAF Trucks Polska; DYKA; PGNiG; PZU Życie; SWIS BPO | WND WND 1992 | Anna Subczyńska Training Manager | |
| NR | Exbis Eksperci Biznesmenom - Szopa i Szóstak Sp. j. ul. Krasińskiego 29, 40-019 Katowice 32 609-7109/32 255-3592 info@exbis.pl, www.exbis.pl | WND 1.1 WND | 0.6 1.1 1.5 | 2,200 2,700 3,600 | - ✓ ✓ | ✓ - - | ✓ - - | ✓ - - | ✓ - - | - | ✓ ✓ - | Change International; Core Commit; DC Gardner | Gliwice City Hall; BZ WBK; Vattenfall Business Services Poland; PKO BP | WND WND 1992 | Marek Szopa; Andrzej Szóstak Managing Partners | |
| NR | Symposium Joanna Rostek&Patrick Trompiz ul. Lwowska 2A/47, 00-658 Warsaw 22 875-8578/22 875-8599 office@symposium.edu.pl www.symposium.edu.pl | WND WND WND | WND WND WND | WND WND WND | - ✓ ✓ | - - - | - - - | - - - | - - - | Soft skills | - ✓ - | WND | Cushman & Wakefield; Ernst & Young; Trans-Tok | 10 10 1995 | Joanna Rostek; Patrick Trompiz Partners | |

Notes: NA = Not Applicable, NR = Not Ranked, WND = Would Not Disclose. Research for *The List* was done in June 2009. Number of employees and ownership structure are as of June 2009. All information pertains to the companies' activities in Poland. Companies not responding to our survey are not listed. Footnotes: (1) Accounting year July 1 – June 30 accounting year

To the best of *WBJ's* knowledge, the information is accurate as of press time. While every effort is made to ensure accuracy and thoroughness, omissions and typographical errors may occur. Corrections or additions to *The List* should be sent, on official letterhead, to *Warsaw Business Journal*, attn. Joanna Raszka, ul. Elbląska 15/17, 01-747 Warsaw, via fax to (48-22) 639-8569, or via e-mail to wbjbol@wbj.pl. Copyright 2009, Valkea Media SA. *The List* may not be reprinted or reproduced in whole or in part without prior written permission of the publisher. Reprints are available.